

## **Roger Cochetti**

Senior Vice President and Chief Policy Officer  
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Roger Cochetti is Senior Vice President and Chief Policy Officer of Network Solutions, Inc. In that position, he is NSI's spokesman to, and liaison with, U.S. and non-U.S. governments, the Internet Corporation for Assigned Names and Numbers (ICANN) and to the Internet and electronic policy communities. Roger joined NSI in February of 2000. He is a globally-recognized leader in the field of policy and regulation of electronic commerce.

Before joining NSI, Roger Cochetti was Program Director - Internet Policy and Business Planning for IBM Corporation, where he led IBM's global activities in the e-commerce policy field, including such areas as the regulation of content, privacy, taxation, e-mail, and trade on the Internet. Earlier, he had managed the business development activities of IBM's Personal Communications Services unit. From 1981 through 1993, Roger was with Communications Satellite Corporation (COMSAT), where he served as Vice-President-Business Development & Planning for COMSAT Mobile Communications. In that position, he directed the business' strategic planning, pricing, and M&A activities, including major joint ventures in Turkey, Japan, and Malaysia, as well as in several global, satellite consortia. Earlier, he had directed COMSAT's Corporate investor and public relations activities. Prior to joining COMSAT, Roger served as an official in the United States Department of State, where he was Assistant Director-Legislative & Public Affairs of the U.S. Development Cooperation Agency (IDCA), the principal Federal agency responsible for US foreign aid programs.

Roger serves on the boards of a variety of Internet-related publications, organizations, and companies, including the Editorial Advisory Board of e-Business World, TRUSTe, the Internet Law and Policy Forum, and the Internet Education Foundation (the private sector affiliate of the Congressional Internet Caucus) and many others. He is a frequent commentator on e-commerce policy topics.

Roger Cochetti is a graduate of Georgetown University and is the author of a book and numerous articles on Internet and telecommunications topics. He lives with his wife, Mary, and sons, Andrew and Emmett, in Chevy Chase, Maryland.